



Truis

Solutions

AI Discovery Workshop

Truis provides AI Discovery Workshops to help customers identify business challenges (issues or opportunities) that could be addressed with the introduction of AI technology.

Scope

Overview

The AI Consulting Discovery service takes the form of interactive workshops that aim to bring stakeholders from across the business together to collectively identify high-value business problems. The stakeholders may come from the same team, the same department or from multiple different business teams.

Key Outcome

A key outcome of each workshop is to identify those business challenges that have both a high-business value and for which data is readily available.

Specialists

The workshops are provided with the facilitation of 1 or more AI Solution Specialists to provide guidance and advice on the application of AI technologies to solving business challenges and/or opportunities. The AI Solution Specialists will also assist with identifying specific data and information required

to train an AI model to solve business challenges or opportunities.

Deep Dive Sessions

An optional Deep Dive session aims to identify what specific challenges/opportunities that may arise from implementation of an AI solution for a selected business problem.

The deep dive aims to provide enough information for the AI Consultants to accurately scope, identify timelines and provide ROI estimates for any AI based solution.

Recommendations

For each workshop, a final report is produced that includes recommendations for the business, a business case where feasible and suggested follow-on projects or programs that would prepare the business to maximise the benefits of future AI implementations.

Workshop Options

	Lite	Medium	Full
Price	\$4,500	\$7,500	\$20,000
SKU	SVCS-DVFP1310	SVCS-DVFP1311	SVCS-DVFP1312
Participants	8-12 participants from a single team	12-24 participants from a business department	12-24 participants from a business
Length	3 hour workshop with 1 facilitator	4 hour workshop with 2 facilitators	2 day consultation with 2 facilitators
Location	Delivered remotely or on-site	Delivered remotely or on-site	Delivered on-site
Deliverables	1.1 AI solutions report	1.1 AI solutions report 1.2 1 usecase study	1.1 AI solutions report 1.2 2 usecase studies
Travel and Accommodation	Not included	Not included	Included
Workshop Sessions	2.1 Introduction to AI 2.2 AI usecase identification	2.1 Introduction to AI 2.2 AI usecase identification 2.3 AI next steps 2.4 Playback	2.1 Introduction to AI 2.2 AI usecase identification 2.3 AI next steps 2.5 Deep dive sessions

Note: All prices on this document are in \$AUD, excluding GST & delivery

1.0 Deliverables

1.1 AI Solutions Report

- List of selected business problems
- List of data and requirements needed for an AI solution to solve each specific business problem
- Provide recommendations

1.2 Usecase Study

- Detailed breakdown of proof of concept implementation steps
- Data requirements
- Expected timelines
- Identified challenges/blockers
- For deep dive sessions, produce an expected ROI for each AI use case

2.0 Session Details

2.1 Introduction to AI

- Introduction to AI (with Q/A)
- Industry usecase examples
- Bad AI usecase examples

2.2 AI usecase identification

- Business problem identification
- Determine value of business problem if solved
- Identify data required and availability
- Rank business problems in order of value and data availability
- Select two business problems
- Determine how AI can be used to solve these problems

2.3 AI next steps

- Determine potential challenges/blockers
- Explain how to progress with a deep dive into each problem

2.4 Playback

- Run a playback that summaries the session outcomes
- Provide details on the next steps and recommendations

2.5 Deep dive sessions

- Work on a selected business problem
- Work closely with the employees and data owners on what would be required to implement the AI Solution
- Identify any challenges
- Identify and quantify expected improvements an AI solution would provide
- Quantify current process cost to the business expected ROI for each AI use case